

SOUTHERN COPPER

Company Overview & Highlights

May 2017





Presenter:

Raul Jacob

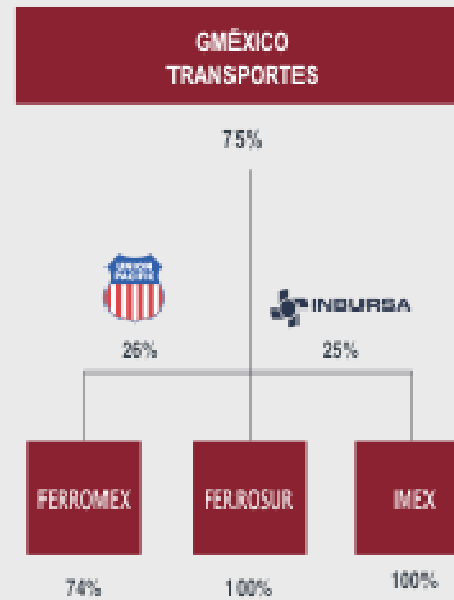
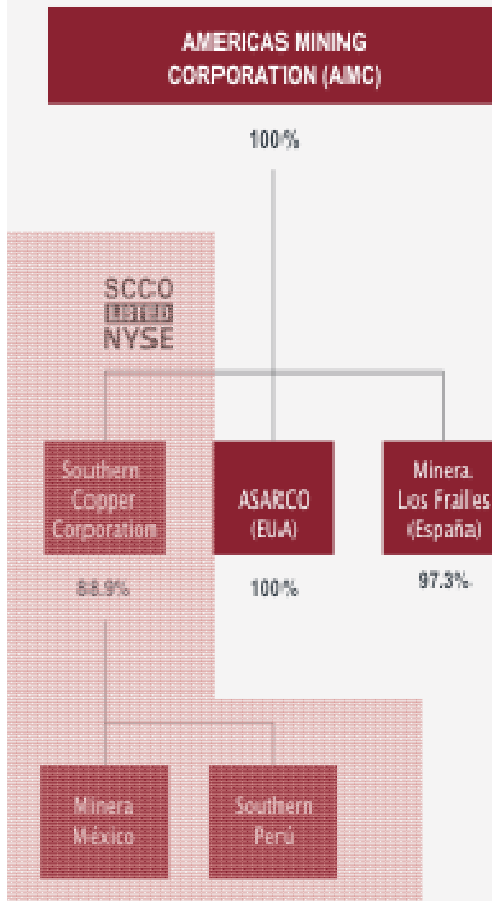
**Vice President of Finance,
Treasurer & CFO**

Southern Copper Corporation



PÚBLICO
INVERSIONISTA
49%

Corporate Structure





Remarkable Year 2016 and 1Q 2017 for SCC

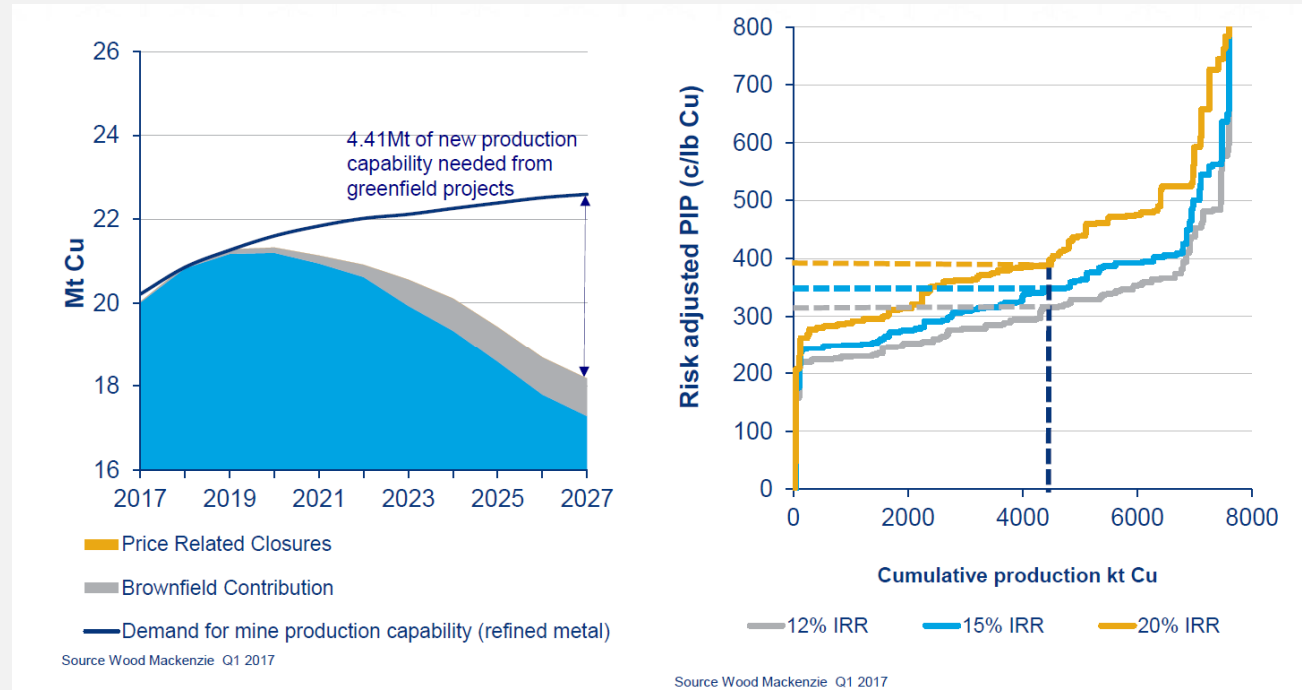


- Record production of 900 ktons of copper in 2016, 21% YOY growth.
- Highest margin major copper producer globally: US\$0.95 cash cost per pound in 2016.
- Proven Strong Track-Record of Transformational Organic Growth: Delivered 448 ktons of copper in Buenavista (vs 180 ktons in 2012).
- We have best-in-class low cost operations, coupled with a large, high-quality reserve base in investment grade jurisdictions.
- Net income for 1Q17 was \$314.4 million, 70% higher than 1Q16 net income of \$185.1 million.
- 1Q17 EBITDA was \$722.3 million, 50.2% higher than 1Q16. Margin increased to 45.6% from 38.6% in 1Q16.
- Cash cost per pound continued improving during 1Q17; reaching \$0.88. Nine cents lower than the cash cost for the 4Q16.

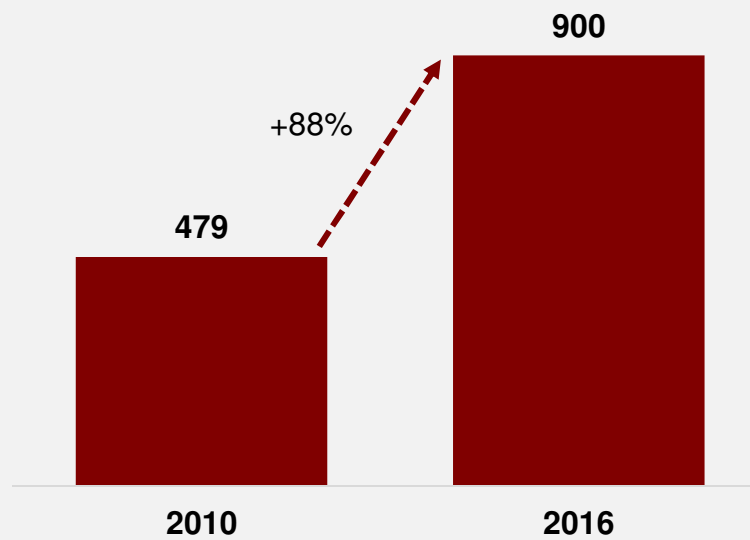
COPPER: Taking advantage of the market structural deficit



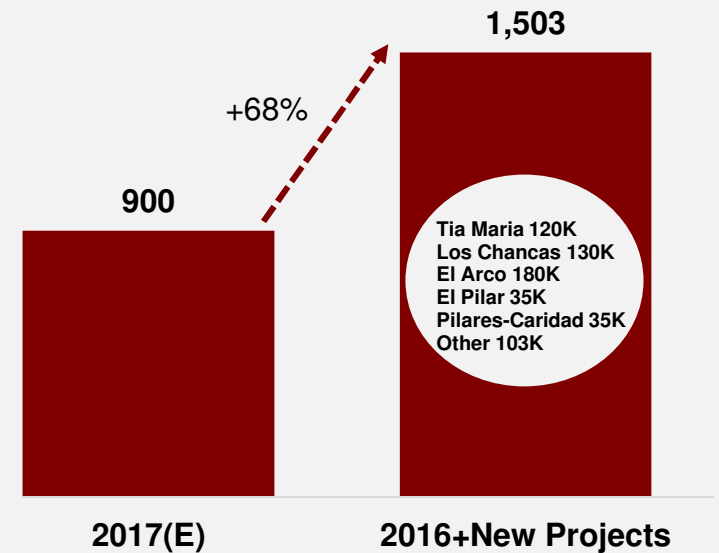
COPPER MARKET TO DEMAND 4.4 Mt OF NEW PRODUCTION



OUR TRACK RECORD (000 tons)



SCCO 2nd GENERATION OF PROJECTS (000 tons)

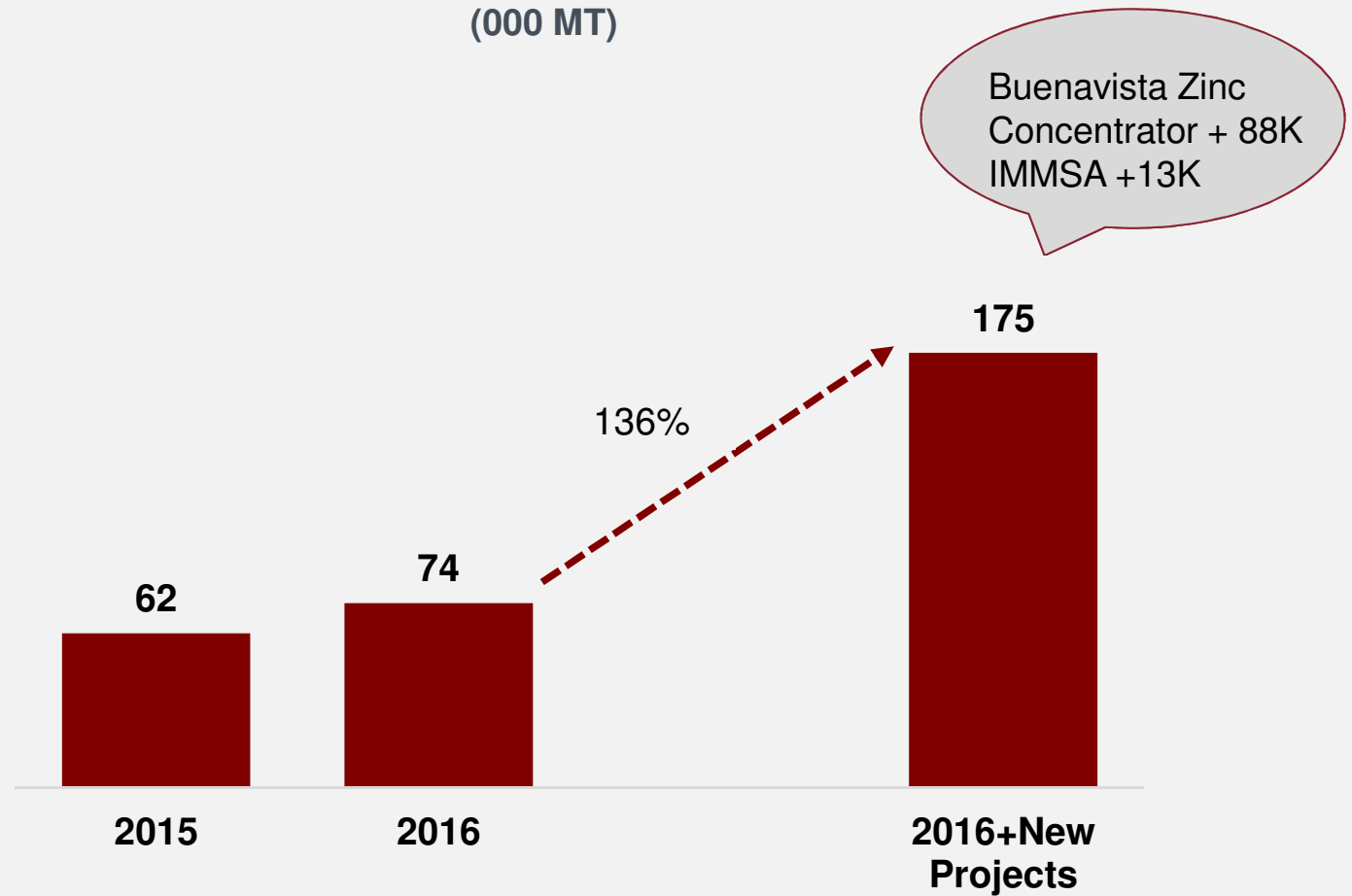


ZINC:
significant
market deficit
creates
opportunities
to enhance
shareholders
value



SCCO Zinc Production

(000 MT)



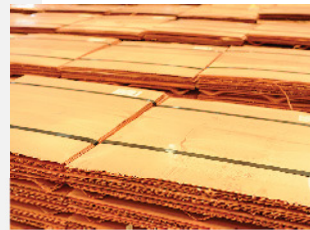
Southern Copper Strengths



Cost Leader in the industry with fully integrated operations and unparalleled organic growth projects



Largest copper reserves of the industry



Good long-term copper & by-product fundamentals



Strong balance sheet & financial performance



Experienced Management Team

Company Overview



#1 Copper Mining Company in Mexico, #1 in Peru,

Company Overview

Copper Reserves ¹ :	71.4 <u>mmt</u>
2016 Cash <u>Cost</u>	\$ 0.95/lb.
<u>2017 Estimates (@ \$2.50 x Lb of Cu):</u>	
Copper Production:	900 <u>kt</u>
Sales:	\$ 6.0 B
EBITDA:	\$ 2.8 B
	47% of Sales

- #1 copper company by reserves ²
- #5 copper producer ³
- #10 copper smelter ³
- #8 refinery ³

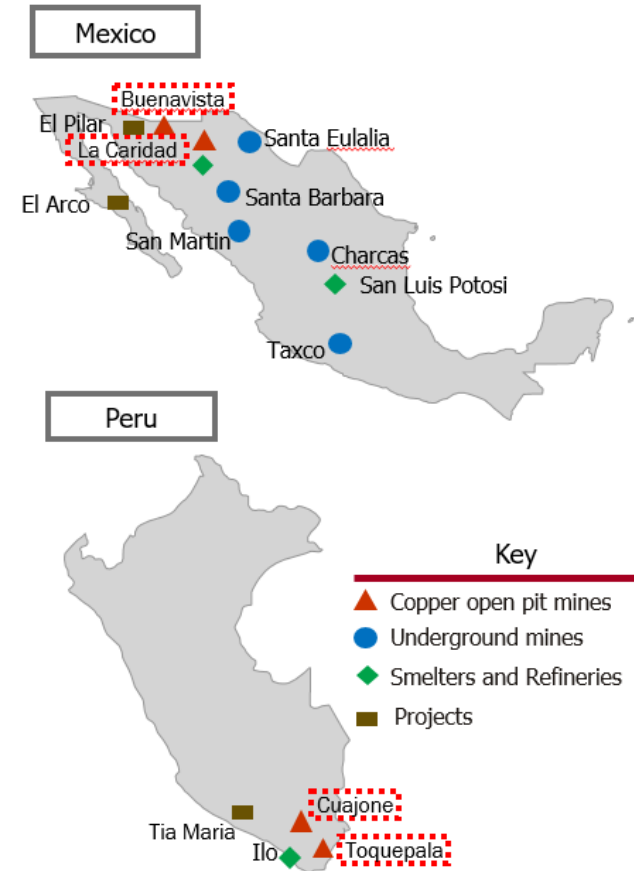
Source: Company Filings

Notes:

¹ Copper contained in reserves based on US\$2.90 per pound of copper as of December 31, 2016

² Based on available companies reports

³ Wood Mackenzie Limited 2014

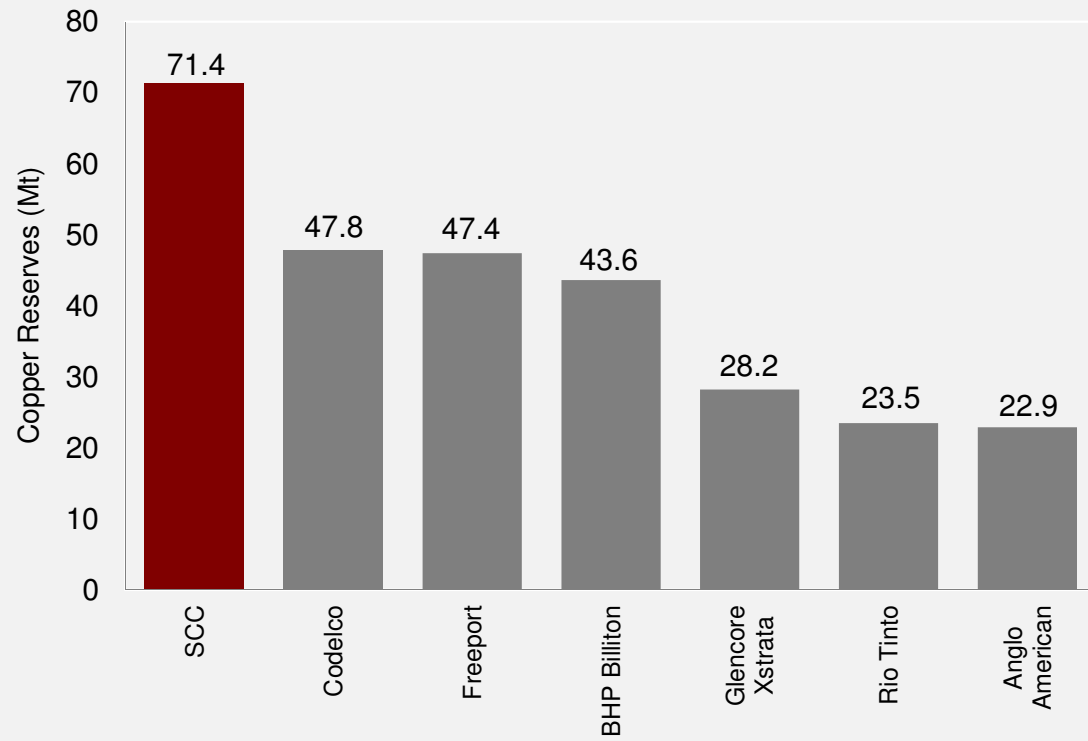


Fully integrated
low-cost
operations in
Investment
Grade countries.

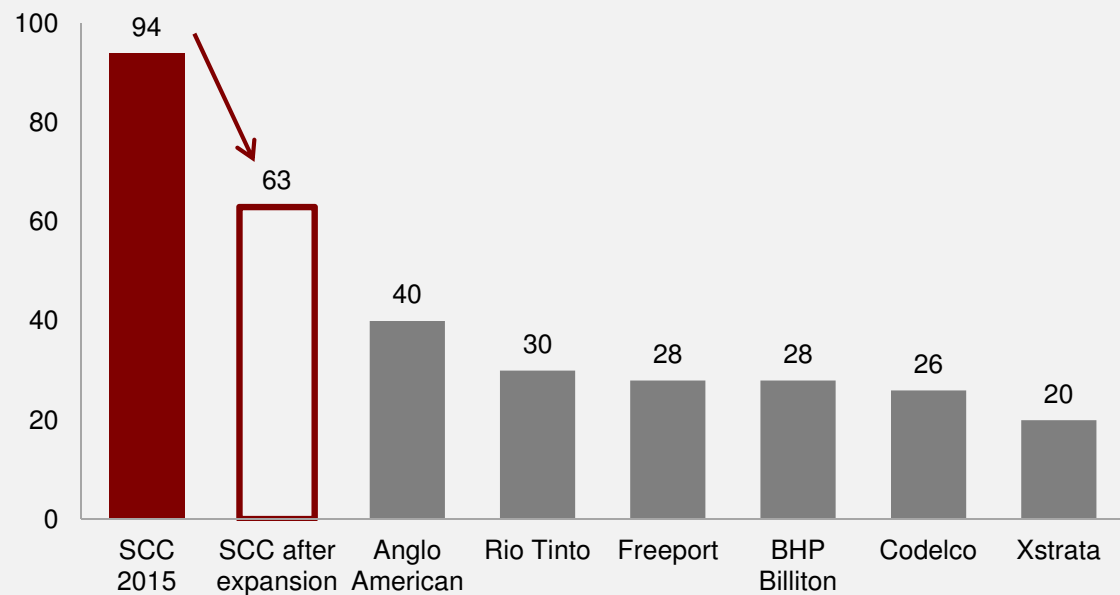
World's Largest Copper Reserves



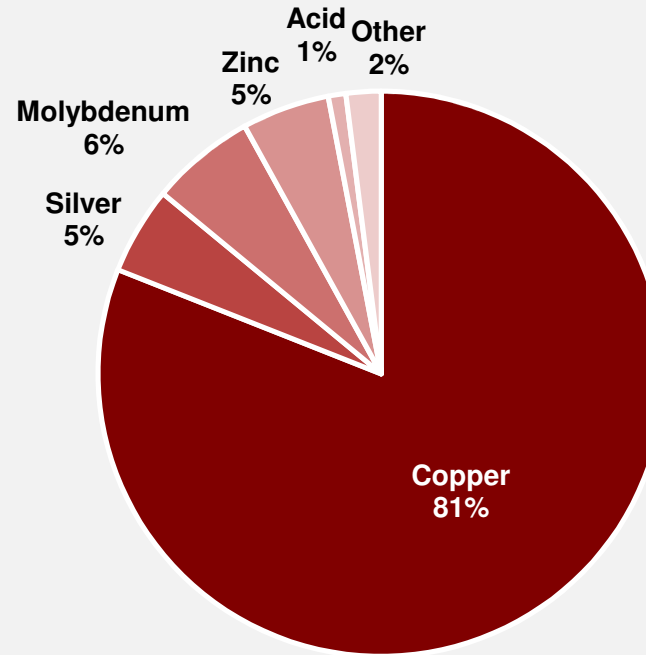
Copper Reserves as Reported



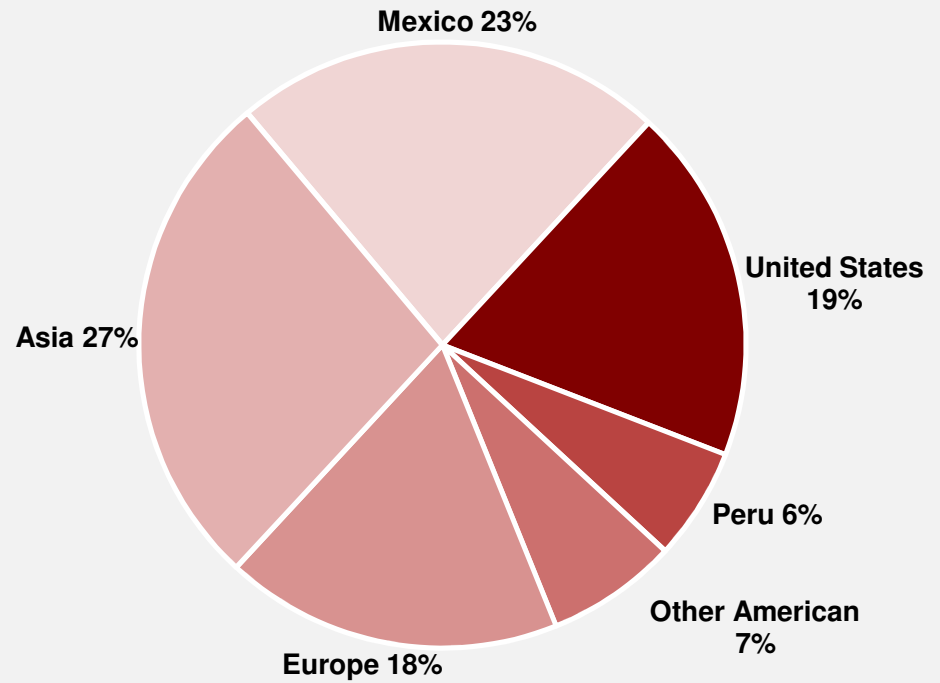
Mine Life



1Q 2017 Revenue
by Product



1Q 2017 Revenue
by Market



**Geographic
Footprint &
Product
Diversification**



This year, we concluded **our \$3.5 billion investment program in Mexico** and all of the projects of this program will be in full operation in 2017.

We had a copper production of **447k tons in Buenavista.**

This is a **57%** increase when compared to 2015, and a **160%** hike when compared with 2011 (172k tons).

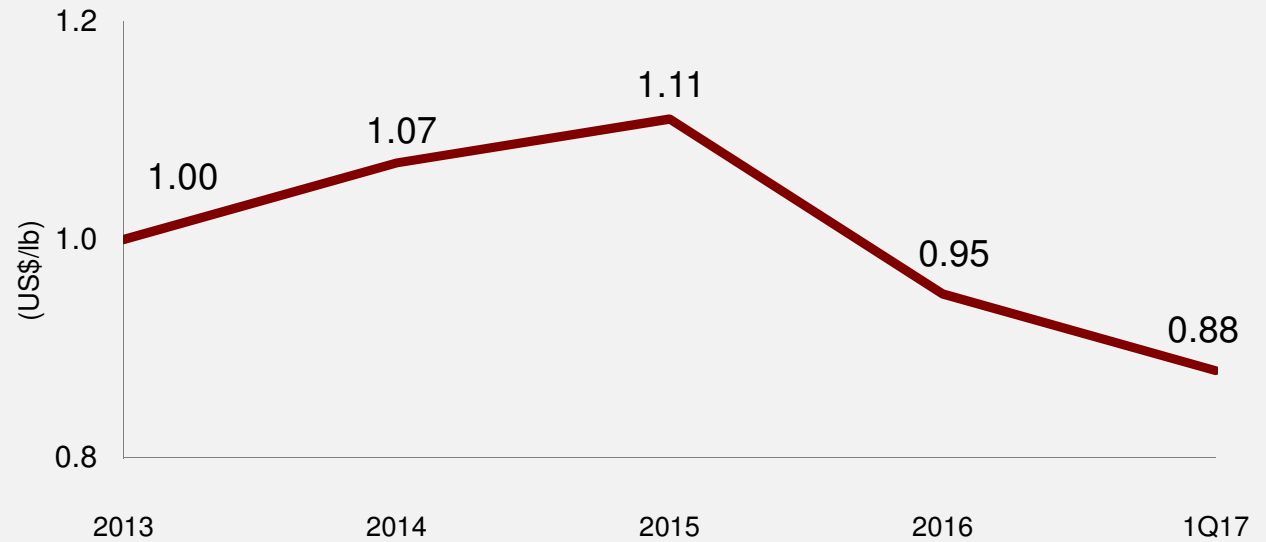
Delivering Growth: Buenavista Mine



Low Cost Operations



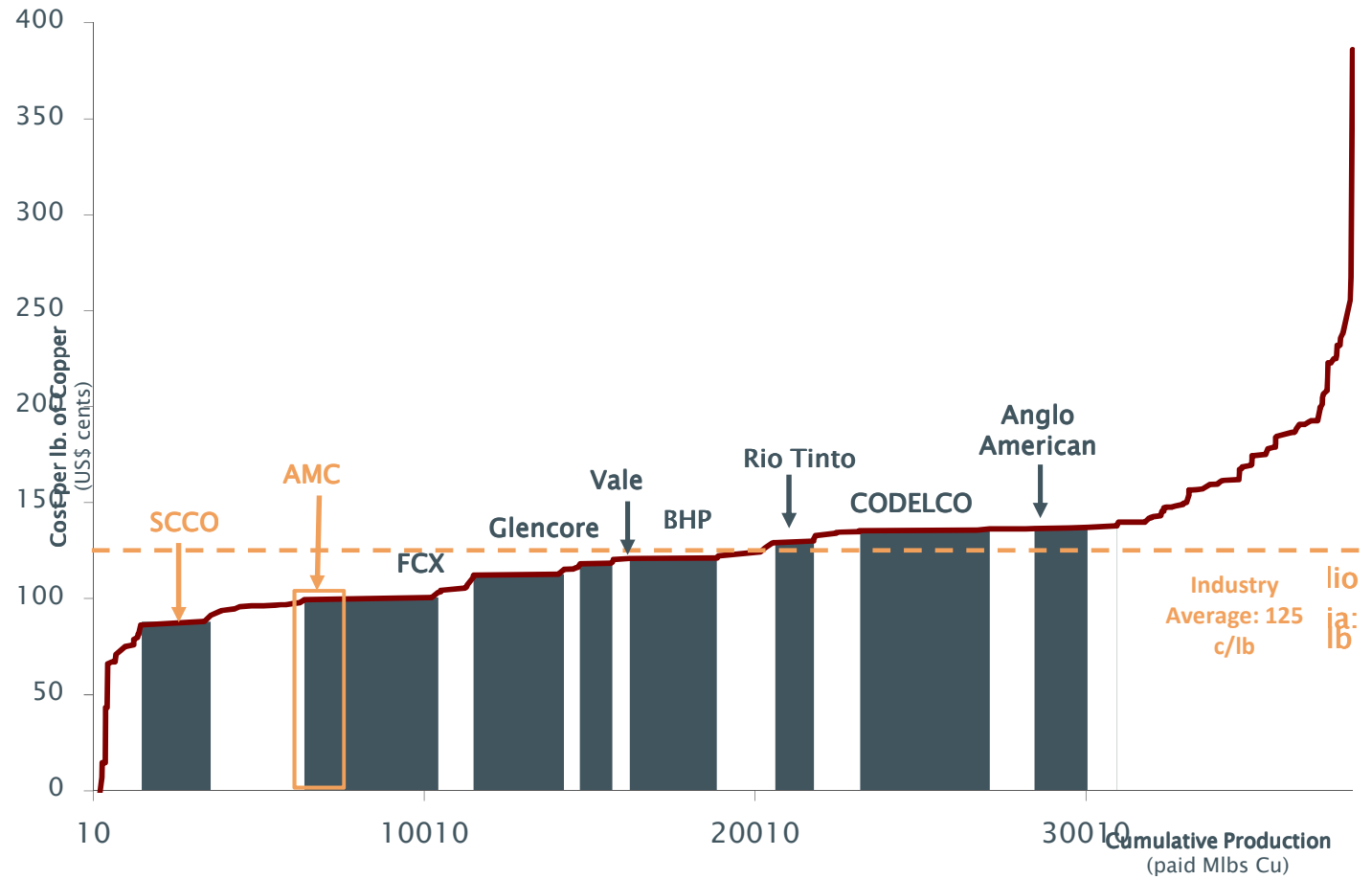
Cash Cost per Pound of Copper Produced Net of By-Products



- Fully integrated low cost operations
- World class assets
- Significant SX-EW production
- Strong by-product credits
- Management focus on cost efficiency

2017 Copper Industry Cost Curve

Worldwide
Cost Leader:



Source: WoodMackenzie 2016



Financial Summary



(US\$ MM)	2014	2015	2016	2017 E
Copper Price (LME) US\$ per pound	3.11	2.50	2.21	2.50
Income Statement:				
Net Revenues	\$5,788	\$5,046	\$5,380	\$6,032
EBITDA	2,728	1,945	2,212	2,853
EBITDA Margin	47%	38%	41%	47%
Net Income	1,333	736	777	1,166
Dividends paid per share	0.46	0.34	0.18	0.20
Balance Sheet Statement:				
Cash, Equivalents & Short Term				
Investments	\$703	\$878	\$597	\$1,521
Total Assets	11,394	12,593	13,277	14,332
Total Debt	4,181	5,952	5,954	5,954
Total Liabilities	5,557	7,294	7,406	7,356
Total Shareholders' Equity	5,804	5,263	5,832	6,936
Cash Flow Statement:				
Capital Expenditures	\$1,530	\$1,150	\$1,119	\$1,154
Free Cash Flow ¹	(174)	(270)	(195)	709
Dividends paid to common sharel	381	271	139	62
Total Debt / EBITDA	1.5x	3.1x	2.7x	2.1x

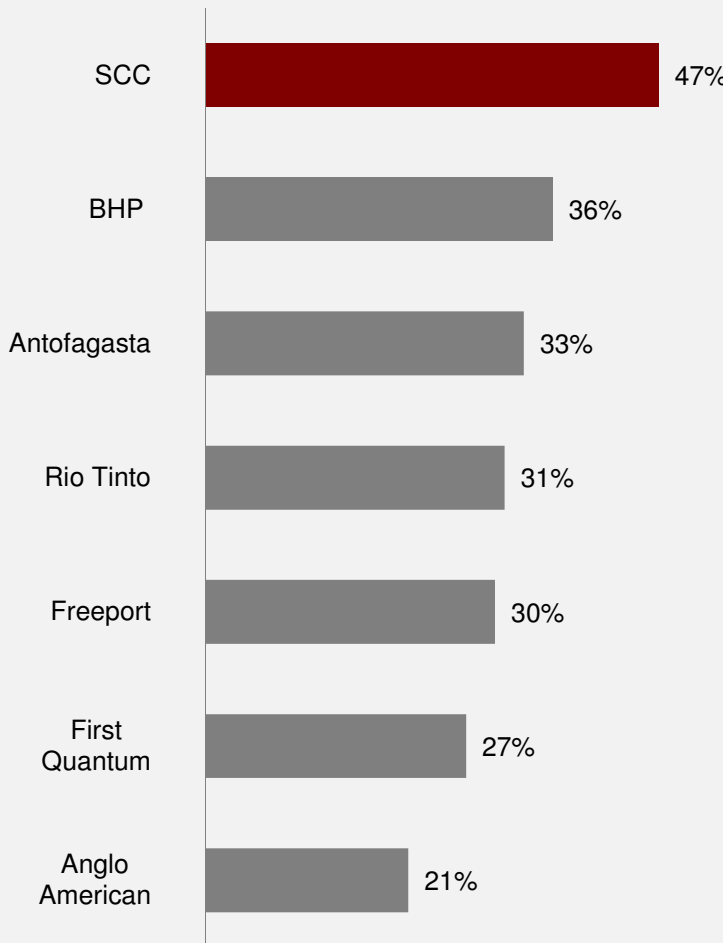
¹ Free Cash Flow defined as net cash from operating activities less capital expenditures.

Solid Financial Performance

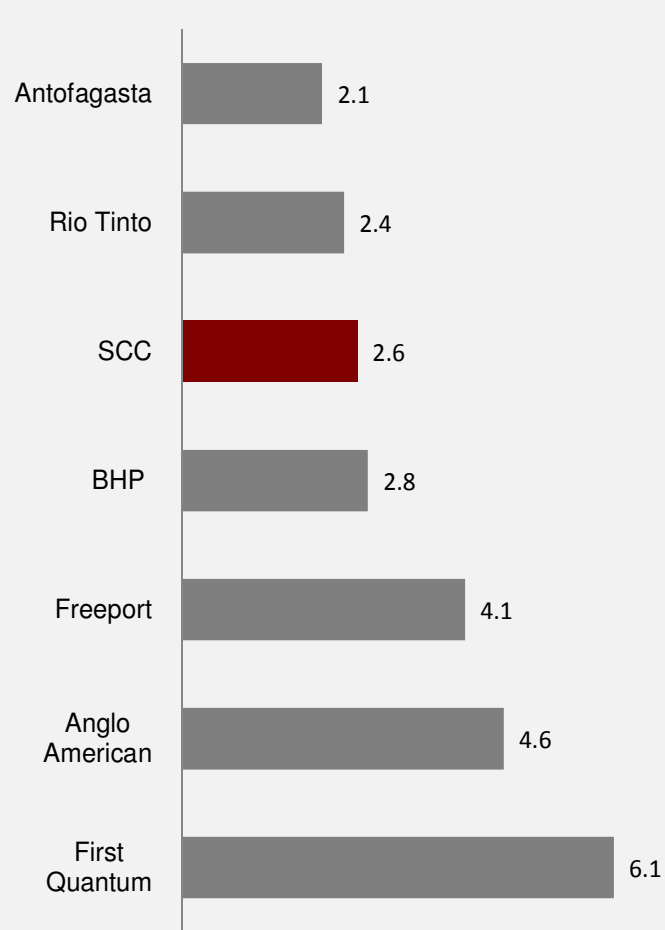


Top Tier Margins and Conservative Leverage for Increased Financial Flexibility

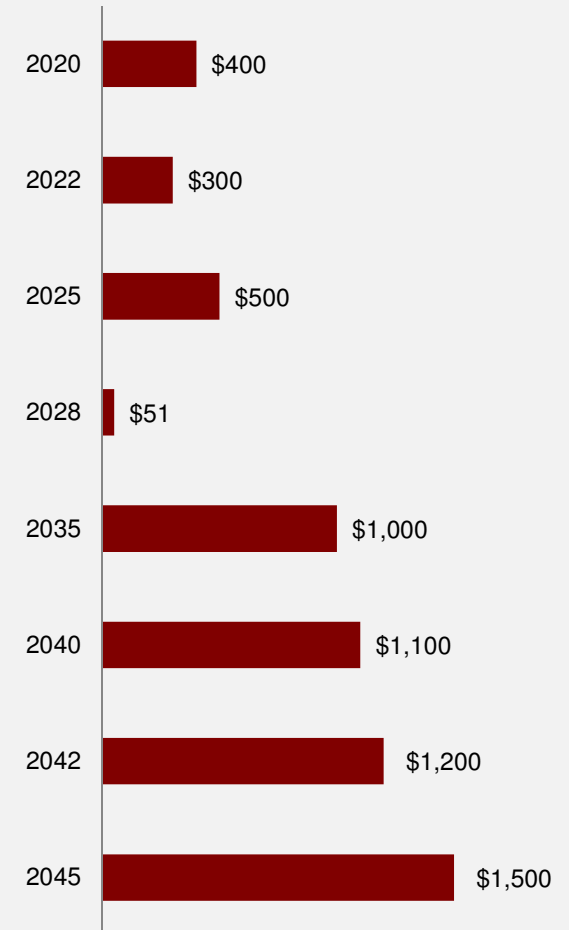
2016 EBITDA Margin (%)



2016 Total Debt / EBITDA (x)



Amortization Schedule



Successfully Completed & Robust Pipeline



We have delivered a **strong organic growth** with our finished projects, **more than 330 Ktons**

but growth does not finish here.....

we are aiming to reach a **target of copper production of more than 1.2M for 2021** and more than 1.5M in the next 10 years.

Delivered

2013-2015

Buena Vista, Sonora, Mexico

Molybdenum Plant
3Q13 - \$38M / 2K Tons Mo

SX/EW III

4Q14 - \$525M
120K Tons Cu

Concentrator Plant

1Q16 - \$1,400M
188K Tons Cu / 2.6K Tons Mo

Cuajone, Moquegua, Peru

Variable cut-off
Grade + HPGR/2H13 - \$158M
22K Tons Cu / 0.7K Tons Mo

Pipeline (pending approval)

El Arco, Baja California, Mexico

Concentrator & SX/EW
\$2,800M
180K Tons Cu
105K Oz Au

Los Chancas, Apurimac, Peru

\$2,800M
130K Tons Cu
7.5k Tons Mo

Buena Vista, Sonora, Mexico

Zinc Concentrator
\$200M
16K Tons Cu + 60K Tons Zn

Board Approved

2016-2019

Toquepala, Tacna, Peru

Concentrator Expansion
2Q18 - \$1,200M
100K Tons Cu / 3.1K Tons Mo

Tia Maria, Arequipa, Peru

SX/EW
2Q20 - \$1,400M
120K Tons Cu

El Pilar, Sonora, Mexico

2018 - \$300M
35K Tons Cu

Pilares-Caridad, Sonora, Mexico

Concentrator - 2018 \$200M
35K Tons Cu

Empalme, Sonora, Mexico

Copper Smelter \$870M
300K Tons Cu Cont.

Copper Refinery \$270M
300K Tons Cu Cont.

Zinc Refinery \$600M-120K
Tons Zinc

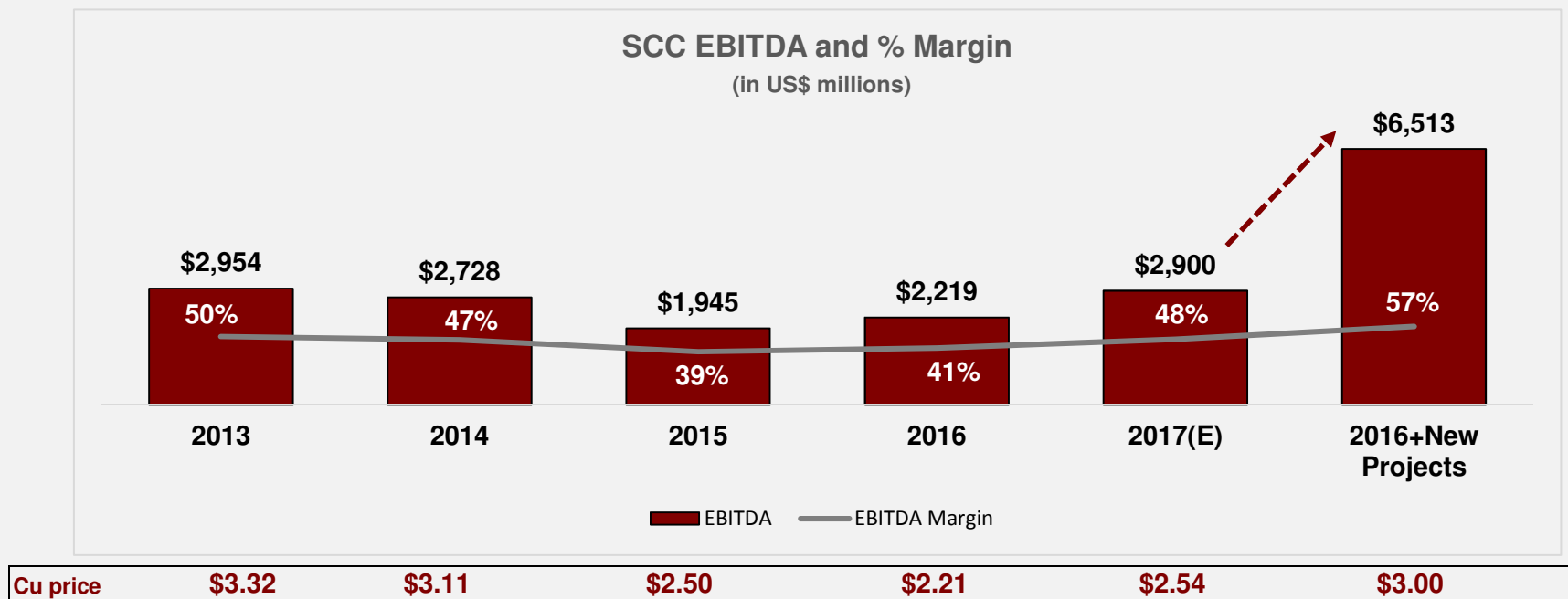
Los Chalchihuites, Mexico

\$140M 26K Cu



SCCO is the Premier Copper Play

- World class assets in investment grade countries
- #1 in reserves of any company with various exploration prospects
- Second generation growth plan to create shareholders value through a pipeline of new projects:
 - Copper 0.9M to 1.5M (+68%)
 - Zinc 74K to 175K (+136%)
 - Reducing cash cost after by products from \$0.95 (2016) to \$0.76 (2016 + New Projects)
- Fully integrated low cost operations
- Outstanding dividend history
- Experienced management with proven track record



Safe Harbour Statement



This presentation contains certain statements that are neither reported financial results nor other historical information.

These estimates are forward-looking statements within the meaning of the safe-harbor provisions of the Mexican securities laws. These forward-looking estimates are subject to risk and uncertainties that could cause actual results to differ materially from the expressed in the forward-looking statements.

Many of these risks and uncertainties relate to factors that are beyond Grupo Mexico's ability to control or estimate precisely, such as future market conditions, commodity prices, the behavior of other market participants and the actions of governmental regulators.

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